

MLA Solutions Practice Group Case Study

CLIENT:

A global financial services firm of more than 10,000 people that ranks in both the S&P 500 and Fortune 500 lists

PROBLEM:

Our client, a large financial services firm, needed several legal professionals to serve in a range of capacities: a litigation paralegal, a transactional attorney, a contracts administrator and a corporate paralegal. The litigation paralegal was a top priority as the client needed to fill a vacancy with someone who had a high level of experience yet was willing to work on a contract basis.

SOLUTION:

The client contacted Major, Lindsey & Africa's Solutions Practice Group (SPG) to find a seasoned paralegal to assume, as soon as possible, responsibilities with ongoing litigation. Our outreach was strategic: We quickly assembled candidates who met the requisite specialized skill set for the litigation paralegal and who were within reasonable commuting distance of the corporate headquarters. After that position was filled, we placed three additional candidates in the remaining open positions.

SUCCESS:

All four positions were filled by the SPG even while working on a non-exclusive basis with the client. Each was accomplished within a quick turnaround time, providing the client with a cost savings and an outsourced screening process. The client is now considering a conversion of the contract litigation paralegal to a full-time position with the firm.

CATEGORY:

Litigation and Transactional