

Case Study

INTERIM LEGAL TALENT

THE CLIENT

AmLaw 100 firm

Industry

Legal

Headquarters

Los Angeles, CA

Executive Summary

A national law firm in Los Angeles was in need of experienced mid-level attorneys within their corporate and real estate groups. Struggling to find the right permanent hire, the firm partnered with Interim Legal Talent to identify talented contract attorneys who would work on a short-term basis and could hit the ground running on the projects that were piling up. We provided talented attorneys to two of their practice groups in a matter of days, giving the firm a quick, financially sound solution. The firm has expanded this model to offices across the nation with outstanding results.

The Challenge

Our law firm client was faced with an overwhelming amount of work within their corporate and real estate groups. Unfortunately, they were struggling to find the right permanent hire as they needed experienced, mid-level talent who could hit the ground running and help train the junior lawyers.

The Approach

Interim Legal Talent met with the client and presented the option of bringing in contract lawyers to fill the void. Through several conversations and strategy discussions, the client decided this was a great, cost-effective option. Together, Interim Legal Talent and the client developed an ideal candidate profile, exploring what makes a good fit for the firm.

The Solution

Having developed a profile of the ideal candidate, the recruiter was able to leverage the Major, Lindsey & Africa network to target candidates who had the right skill set and experience. We provided multiple experience contract attorneys for review within a few days. The law firm is currently employing numerous experienced attorneys within their corporate and real estate teams on a contract basis.

The Results

The experience has been a huge success for the client and the firm continues to rely on Interim Legal Talent for their interim contract needs, expanding the model to other practice groups and several of their offices across the United States.