

MLA Solutions Practice Group

Case Study

CLIENT:

A leading international law firm, based in New York, that provides a range of immigration services to corporations and individuals

PROBLEM:

Our client needed four qualified contract legal professionals – skills ranging from legal case writers, paralegals and attorneys – to handle immigration case work in the central New Jersey area. The location made it challenging to find qualified candidates in the vicinity or to persuade legal professionals from elsewhere to relocate.

SOLUTION:

Major, Lindsey & Africa's Solutions Practice Group (SPG) reached out to our strong network to identify immigration legal professionals. We then used a tailored screening process and our proven search methodology to narrow the candidate pool to a number of qualified candidates. We were able to fill all positions within the desired timeframe.

SUCCESS:

MLA's long-standing relationship with this firm gave our client great confidence in working with SPG. We were able to show that a cost savings was achieved, and we continue to assist them with additional needs in their New York and New Jersey offices.

CATEGORY:

Transactional